

Results Q2 & H1

August 24, 2001

Section 1 Company overview and highlights Q2 2001 Erez Alroy, Co-President

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Irit Alroy, VP Technology Development

Erez Alroy, Co-President

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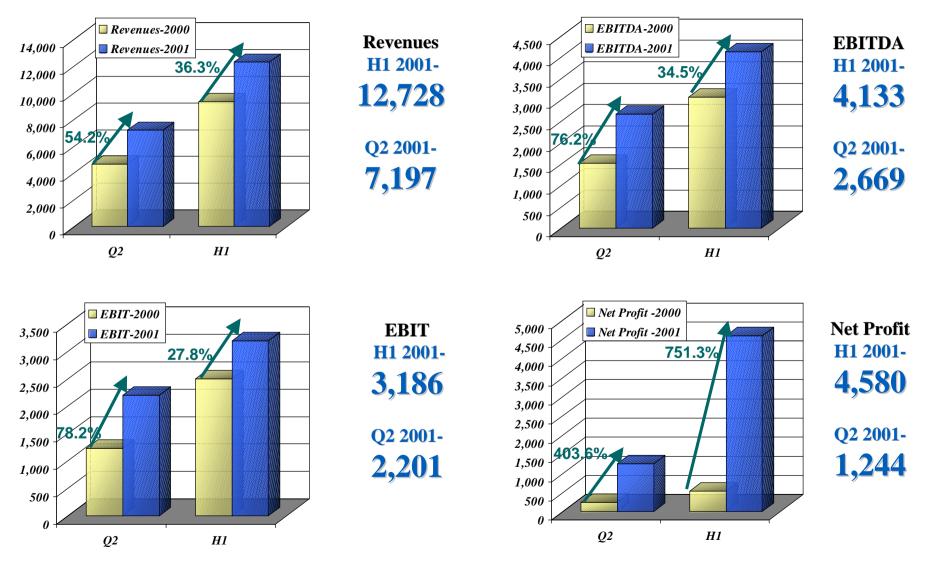




Company overview and highlights Q2 2001



Financial Summary 2001



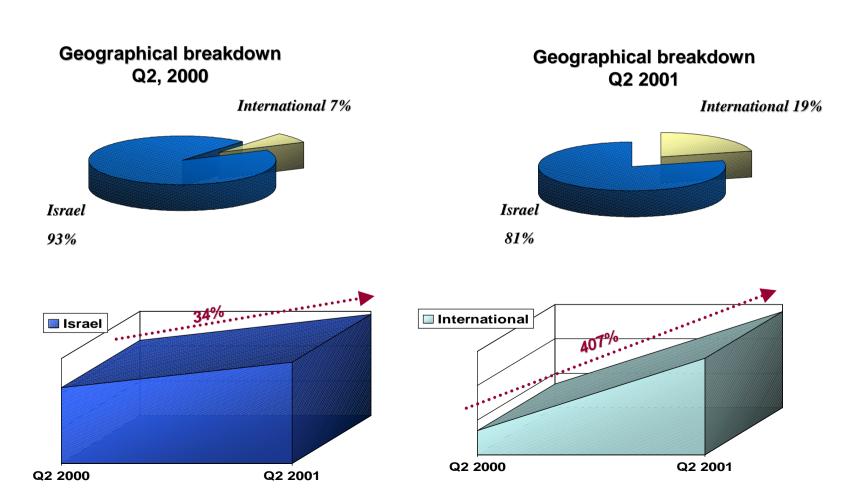


- Formation of joint venture with Philips Medical Systems to create Philips HeartCare Telemedicine Services Europe B.V.
 - Management: Dr. Jeroen Cammeraat CEO Rami Ish-Hurvitz – COO Ronald Panis – CFO
- Product approvals and launches
 - CB 12/12 obtains FDA marketing clearance
 - Cardio MC vision 7 obtains FDA marketing clearance
 - Home Care Center obtains FDA marketing clearance
 - Communication system linking client patients with diagnostic and monitoring services
 - Multi channel ECG receiver obtains FDA marketing clearance
 - Launch of CardioBeeper CB 12/12
 - Easy-to-use device capable of transmitting a 12-lead ECG from patient to medical monitor center in 12 seconds
 - Introduction of TeleBreather
 - Remote device designed to facilitate user-friendly diagnostic monitoring of patients with asthma and chronic pulmonary disease





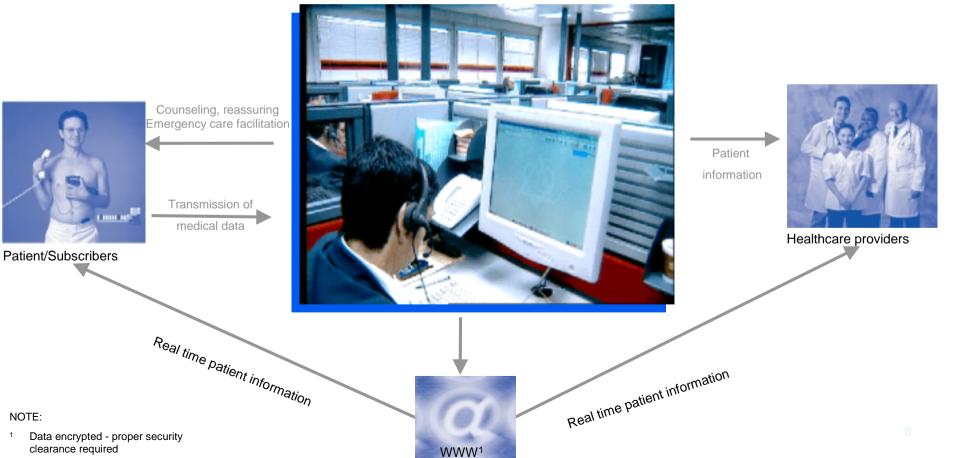
19% of sales derived from international operations compared to 7% last year





What Is TeleMedicine

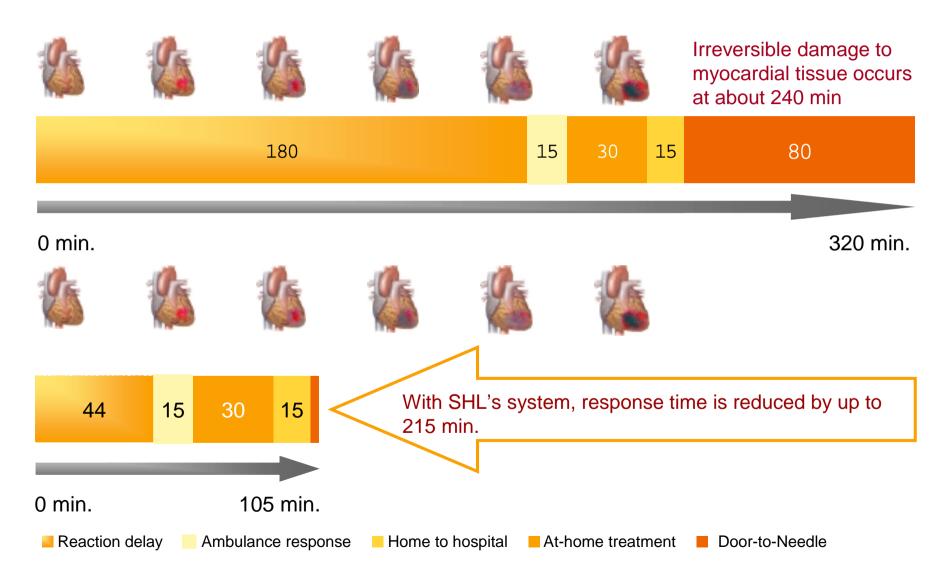
Personal telemedicine is the transmission of medical data via telecommunication networks by an individual patient from a remote location to a medical call center for the purpose of monitoring and diagnosis



Medical Center



We save lives



Our value proposition

Peace of mind, better care and cost efficiency

Value for subscribers	Value for physicians and hospitals	Value for payors
 Reduced emergency response time 	 Real time patient monitoring from remote locations 	 Reduces costs associated with unnecessary hospitalizations
 Reduced severity of damage after myocardial infarction (MI) 	 Efficient management of treatment programs 	 Reduces hospitalization cost as inpatients can often be released sooner
 At USD 40-60 monthly for device and call center service, economically viable and efficient 	 Early release programs after MI: lower revenue patients leave earlier, thereby allowing more beds for procedure ready patients 	 Efficient availability of patient data





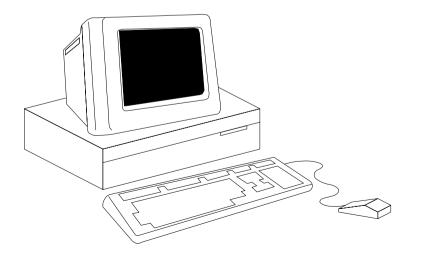
Insight Information Technology



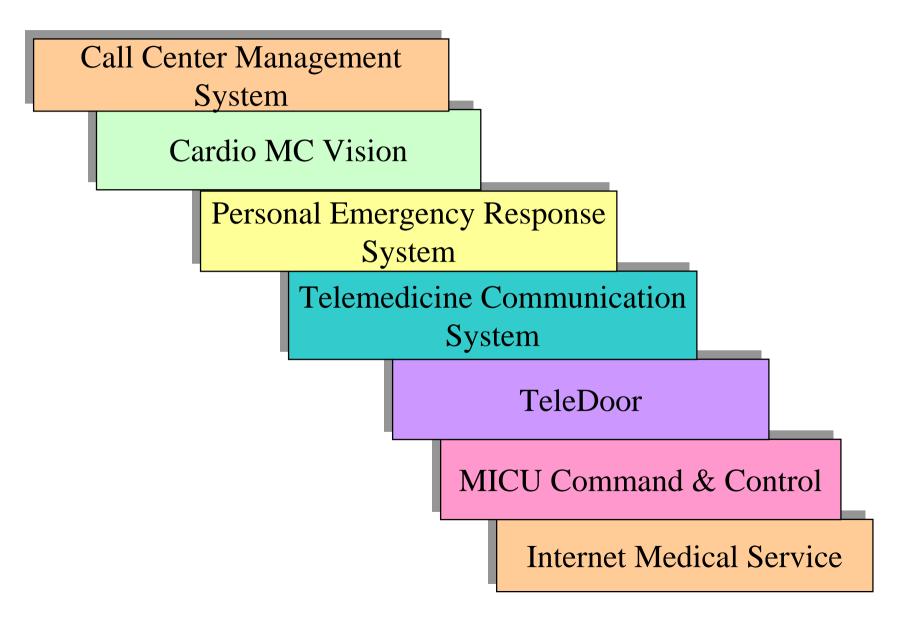
Research Development



- To build a system which suits perfectly the evolving needs of the company.
- To build a stable system with minimum defects
- To remain on the cutting edge of technology
- To build a system based on industry standard components









- In-house Hardware and Software development smooth interface.
- Cross functional teams in each stage of development life cycle
- Developers in daily contact with monitor center medical staff
- Call center acts as an in-house beta site
- 14 years of experience
- 14 years of accumulated data



MCInteractives Software

SHL Telemedicine International			
Subscriber Devices Data Files Update Reminder Reports Phone Books MICU Help Exit			
		Call	
ID 77766 Name Gross Max Age 73 Tel No. 3-5633888 Address Darvin 13#0 Tel-Aviv ISDN - Service Pulm+M.I.C.U. Subs. Year 1994 Rep. 69 Business Status Valid Program Hospital Follow Duration 24 Business		Male Devices	CB-12L CardoiPocket HCC 7 Panic Button TelePress 1
Incident Address: Darvin 13#0 Tel-Aviv Tel. 3-	-563388	8 Zone Tel	Aviv 🔽 🕉
Last PF: 06/10/98 Time: 22:09, 84%Pulm. Score=3Medical Data as of:03/11/94 Habits: NON DRINKER ECG Findings as of:12/01/93 Rate:80Rate:80**** NORMAL E.C.G. ***** Non Cardiac Diseases: Pulmonary Diseases: BRONCHIAL ASTHMA ALLERGIC (EXTRINIC)			Enter≻ to tinue Dispatches 0 1 1
Previous Calls: 0 Today, 0 this Week, 0 this Month	Q		
* Call on:17/12/98 Time:10:25 Advice/Reassurance Nurse Subs. didn't feel well Up to 15 min. before calling Remarks:Chest Pain Duty Nurse:Yardena User:35 Beeper Findings: NSR Rate:80			
* Call on:25/11/98 Time:10:40 Advice/Reassurance Nurse Subs. didn't feel well Up to 15 min. before calling	_ [<< Back	Next >>



Interactive dialogue with the subscriber

- Enables immediate subscriber data retrieval including automatic identification.
- Displays subscriber personal data, medical record, previous calls, measurement results in the most convenient order for the nurse.
- The software navigates the nurse through the dialogue with the patient, ensuring that nothing will be forgotten in an emergency situation.
- The software includes built in instructions which relate to the patients condition, their call frequency, and other acquired experience.

Cardio MC Vision

ECG receiver software

- Real time ECG display .
- Automatic identification of leads
- Visual clear comparison
- Powerful scroll and zoom
- Measurements and annotations
- Edit, Save, print and retrieve ECGs.





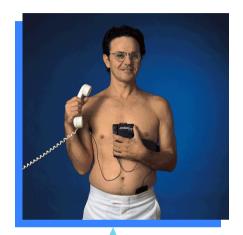


- Proprietary CTI system
- Self Monitoring system
- Produces reports regarding the power & battery status of all HCC and the connected Watchmans
- Enabled remote programming of HCC dialing parameters individually or in batches.
- Includes technical device installation and support module.

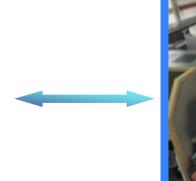


Internet Medical System

- Subscribers transmits medical data to the Monitor Center
- Monitor Center medical staff update subscriber's record
- A dedicated gateway computer mirrors the data to the Internet database server
- Real time accurate medical data is available for subscribers, physicians & hospitals





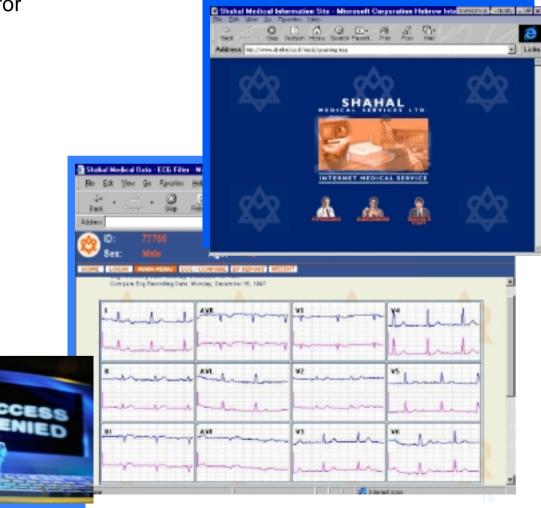




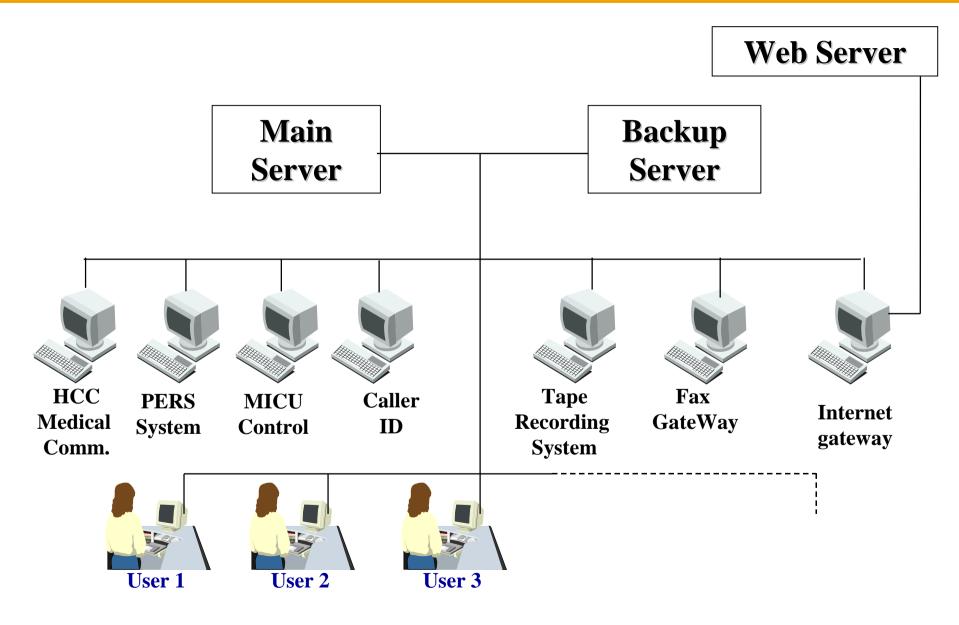


Security Measures

- Individual passwords
- Restricted and limited authorizations for defined groups of users.
- General access with magnetic card identification only.
- Data encryption



Modular Scalable System







Outlook 2001



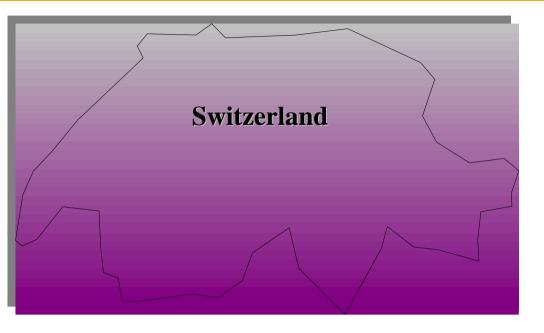
Business Outlook 2001

Major steps 2001

- Enhance International Expansion
 - Roll-out in Germany, Italy and Switzerland of Philips HeartCare Telemedicine Services Europe B.V.
 - UK operation
 - Target of revenues from international activities: 22%-27% of total revenues
- Expand product offering through technological innovation
- Maintain leading market share in home market Israel
- Examining opportunities for partners beyond Europe and selected acquisitions
- Financial key targets
 - Sales growth: 45%-50%
 - EBIT margin: 24%-26%



European Roll-out



- Location Zurich, Switzerland
- Managing Director Dr. Jacques-Henri Weidman
- Chief Medical Officer Dr. med. Urs Schneider
- Medical Advisory Board –

Renowned cardiologists from the university hospital of Zurich have joined the Swiss Medical Advisory Board.



Location – North Italy







Location – South-West, Germany

Future expansion timeline

2001	2002	2003	2004	2005	
Philips Heart	Care Telemed	icine Services	B.V.		
Germany, Italy Switzerland	Tier I country Tier II country	Tier I country Tier II country			
				1	
		UK, Nestor			
		U	SA		
		East	ern / Rest of E	urope	
		J	apan / Asia / R	low	
	1			1	



R&D success and pipeline

Product pipeline 2001 and beyond





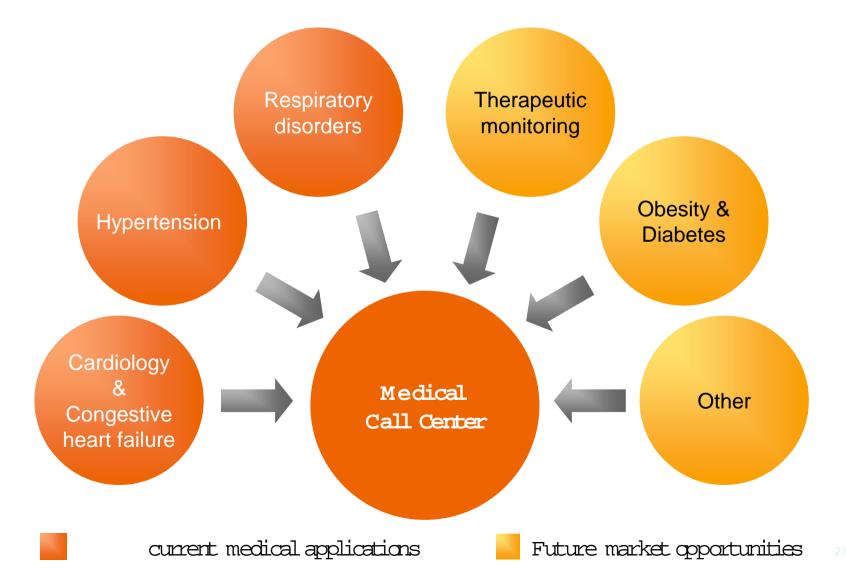
	Target	
Products	Launch Date	Status
CardioBeeper 12/12	Q1 2001	\checkmark
TeleBreather	Q1 2001	\checkmark
Multi channel ECG receiv	er H1 2001	\checkmark
Cardio MC Vision 7	H1 2002	\checkmark
CardioPocket	H1 2002	
Blood measurement device	ce H1 2002	



Other products due to be launched in 2002 are currently under development

SHL Personal health management growth platform

A wide range of opportunities for the telemedicine industry







Financial results Q2 2001

Financial overview

Profit & Loss – Q2

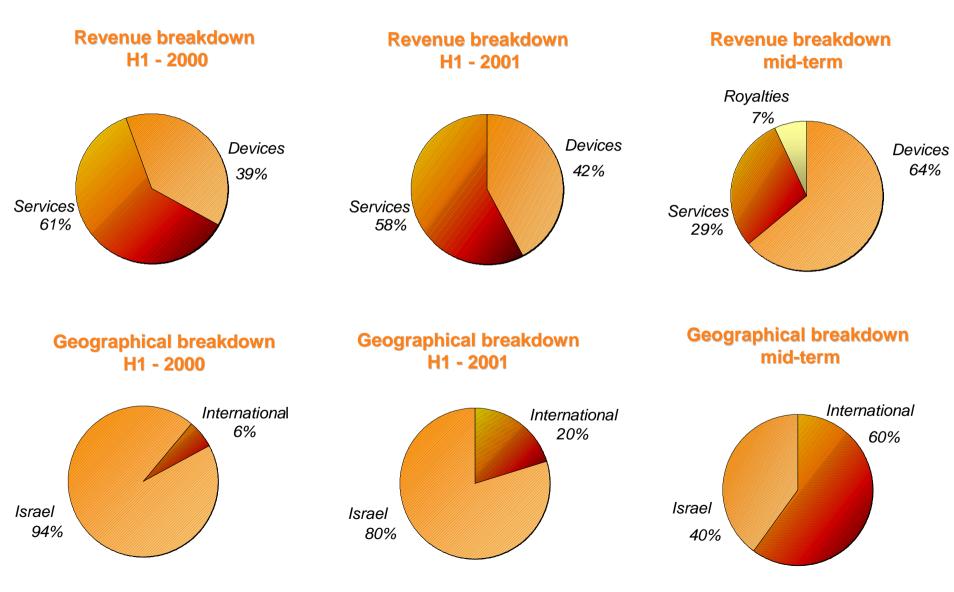
(USD 000s)	2000	2001	% GROWTH
Revenues	4,668	7,197	54.2%
Gross Profit	2,793	4,794	71.6%
Margin	59.8%	66.6%	
BITDA	1,515	2,669	76.2%
largin	32.5%	37.1%	
BIT (Operating Profit)	1,235	2,201	78.2%
largin	26.5%	30.6%	
rofit before Tax	530	1,588	199.6%
<i>l</i> argin	11.4%	22.1%	
Net Profit	247	1,244	403.6%
Margin	5.3%	17.3%	
ps	US\$ 0.04	US\$ 0.12	

Profit & Loss – H1

(USD 000s)	2000	2001	%GROWTH
Revenues	9,340	12,728	36.3%
	5 70 /		
Gross Profit	5,724	7,962	39.1%
Margin	61.3%	62.6%	
EBITDA	3,073	4,133	34.5%
Margin	32.9%	32.5%	
EBIT (Operating Profit)	2,492	3,186	27.8%
Margin	26.7%	25%	
Profit before Tax	1,084	5,342	392.8%
Margin	11.6%	42%	
Net Profit	538	4,580	751.3%
Margin	5.8%	36%	
Eps	US\$ 0.10	US\$ 0.43	



Revenues Breakdown and Targets



(USD 000s)	30/6/2000	30/6/2001	
Assets			
	40.004	74.000	
Current assets	12,291	74,006	
Long term assets	14,945	27,147	
Fixed assets	2,020	1,706	
Other assets, net	6,708	16,603	
Total assets	35,964	119,462	

Liabilities and Shareholders' Equity

Current Liabilities	9,984	12,104
Long term liabilities	25,405	14,169
Minority interest	267	-
Shareholders' equity	308	93,189
Total liabilities and shareholders' equity	35,964	119,462





Q&A session

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Additional Information

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- IR Agenda

Q3: November 23, 2001